

HYPNOSIS MOTIVATION INSTITUTE
 18607 VENTURA BLVD, SUITE 310
 TARZANA, CA 91356 - 818-758-2720
 WWW.HYPNOSIS.EDU

SCHOOL PERFORMANCE FACT SHEET
CALENDAR YEARS 2019 & 2020

Hypnotherapy Distance Education Program
12 Months in Length - 300 Clock Hours

On-Time Completion Rates (Graduation Rates)

Includes data for the two calendar years prior to reporting.

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	Number of On-Time Graduates	On-Time Completion Rate
2020	34	34	15	44%
2019	57	57	29	51%

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

Students Completing Within 150% of the Published Program Length

Calendar Year	Number of Students Who Began the Program	Students Available for Graduation	150% Graduates	150% Completion Rate
2020	34	34	26	76%
2019	57	57	52	91%

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

HYPNOSIS MOTIVATION INSTITUTE
 18607 VENTURA BLVD, SUITE 310
 TARZANA, CA 91356 - 818-758-2720
 WWW.HYPNOSIS.EDU

Job Placement Rates (includes data for the two calendar years prior to reporting)

Calendar Year	Number of Students Who Began Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2020	34	26	26	18	69%
2019	57	52	52	41	79%

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training. <https://hypnosis.edu/distance/catalog/addendum#Placement-Reasonable-Graduate-Outcome-Expectations>

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information

Gainfully Employed Categories (includes data for the two calendar years prior to reporting)

Part-Time vs. Full-Time Employment

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2020	18	0	18
2019	41	0	41

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information

HYPNOSIS MOTIVATION INSTITUTE
 18607 VENTURA BLVD, SUITE 310
 TARZANA, CA 91356 - 818-758-2720
 WWW.HYPNOSIS.EDU

Single Position vs. Concurrent Aggregated Position

Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Positions	Total Graduates Employed in the Field
2020	18	0	18
2019	41	0	41

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information

Self-Employed / Freelance Positions

Calendar Year	Graduates Employed who are Self-Employed or Working Freelance	Total Graduates Employed in the Field
2020	18	18
2019	41	41

Institutional Employment

Calendar Year	Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an employer who Shares Ownership with the Institution.	Total Graduates Employed in the field.
2020	0	18
2019	0	41

Student's Initials: _____ Date: _____

Only initial after you have had sufficient time to read and understand the information.

HYPNOSIS MOTIVATION INSTITUTE
18607 VENTURA BLVD, SUITE 310
TARZANA, CA 91356 - 818-758-2720
WWW.HYPNOSIS.EDU

This program may result in freelance or self-employment.

- The work available to graduates of this program is usually for freelance or self-employment.
- This type of work may not be consistent.
- The period of employment can range from one day to weeks to several months.
- Hours worked in a day or week may be more or less than the traditional 8 hour work day or 40 hour work week.
- You can expect to spend unpaid time expanding your networks, advertising, promoting your services, or honing your skills.
- Once graduates begin to work freelance or are self-employed, they will be asked to provide documentation that they are employed as such so that they may be counted as placed for our job placement records.
- Students initialing this disclosure understand that either a majority or all of this school's graduates are employed in this manner and understand what comprises this work style.

Student's Initials: _____ Date: _____

Only initial after you have had sufficient time to read and understand the information.

License Examination Passage Rates (includes data for the two calendar years prior to reporting)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available Exam	Passage Rate
2020	26	N/A	N/A	N/A	N/A
2019	52	N/A	N/A	N/A	N/A

This program does not require state licensure.

Student's Initials: _____ Date: _____

Only initial after you have had sufficient time to read and understand the information

HYPNOSIS MOTIVATION INSTITUTE
18607 VENTURA BLVD, SUITE 310
TARZANA, CA 91356 - 818-758-2720
WWW.HYPNOSIS.EDU

Salary and Wage Information (includes data for the two calendar years prior to reporting)

Annual salary and wages reported for graduates employed in the field.

Calendar Year	Graduates Available for Employment	Graduates Employed in Field	\$0- -\$5,000	\$5,001 -\$10,000	\$10,001 -\$15,000	\$15,001 -\$20,000	No Salary Information Reported
2020	26	18	1	1	1	3	12
2019	52	41	0	0	0	0	41

A list of sources used to substantiate salary disclosures is available from the school.

<https://hypnosis.edu/distance/catalog/addendum#Placement-Reasonable-Graduate-Outcome-Expectations>

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

Cost of Educational Program

Total charges for the program for students completing on time in 2020: \$2,999 Total charges will not be higher for students that do not complete on time.

Total charges for the program for students completing on time in 2019: \$2,999 Total charges will not be higher for students that do not complete on time.

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

HYPNOSIS MOTIVATION INSTITUTE
18607 VENTURA BLVD, SUITE 310
TARZANA, CA 91356 - 818-758-2720
WWW.HYPNOSIS.EDU

Students at Hypnosis Motivation Institute are not eligible for federal student loans. This program does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd, Suite 225, Sacramento, CA 95834, www.bppe.ca.gov, toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

Student Name - Print _____

Student Signature _____ Date _____

School Official _____ Date _____

HYPNOSIS MOTIVATION INSTITUTE
18607 VENTURA BLVD, SUITE 310
TARZANA, CA 91356 - 818-758-2720
WWW.HYPNOSIS.EDU

Definitions

- "Number of Students Who Began the Program" means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- "Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- "Number of On-time Graduates" is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- "On-time Completion Rate" is the number of on-time graduates divided by the number of students available for graduation.
- "150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- "150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- "Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.
- "Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- "Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- "Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- "Number of Graduates Taking Exam" is the number of graduates who took the first available exam in the reported calendar year. "First Available Exam Date" is the date for the first available exam after a student completed a program.
- "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- "Salary" is as reported by graduate or graduate's employer.
- "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.

HYPNOSIS MOTIVATION INSTITUTE
18607 VENTURA BLVD, SUITE 310
TARZANA, CA 91356 - 818-758-2720
WWW.HYPNOSIS.EDU

STUDENT'S RIGHT TO CANCEL

Geraldine, your access to our streaming video lessons and written course materials are delivered/transmitted electronically to you the moment you complete this enrollment agreement. You have the right to cancel and obtain a 100% refund of all monies paid if you cancel your enrollment before the completion of your first lesson or the seventh day after enrollment, whichever is later. Cancellation occurs when you give notice to the school by mail, fax, email, telephone or in person. Online Q&A notification is preferred. This notice need not take any particular format and needs only to state you wish to cancel the agreement with the Institute. Written communication is strongly advised. If you cancel the agreement, or the agreement is cancelled by the Institute and that cancellation results in a refund, the Institute will refund any money owed you within 30 days of the cancellation notice.

For the purposes of determining the date of cancellation, you shall be deemed to have withdrawn from the course when any of the following occurs:

1. You notify the Institute of your withdrawal or the actual date of withdrawal.
2. The Hypnosis Motivation Institute terminates your enrollment, or
3. You fail to return from an approved leave of absence.

You have the right to withdraw from the Institute at any time whether you paid in full or on a payment plan. If you withdraw from the course of instruction after the cancellation period as described in the above paragraph, but before completing 60% of the lessons/quizzes, the school will issue a refund of the total tuition contracted for, multiplied by a fraction, the numerator of which is the number of lessons that the student has completed and the denominator of which is the total number of lessons for which the student enrolled.

For example; if the student enrolls, in the 48 Advanced Course lessons and submits only 12 lessons/quizzes (25%) before canceling their agreement, the student's refund would be the tuition contracted for, (\$2,500.00) multiplied by the percentage of lessons that were contracted for but not completed ($\$2,500.00 \times 75\% = \$1,875.00$ refund).

HYPNOSIS MOTIVATION INSTITUTE
18607 VENTURA BLVD, SUITE 310
TARZANA, CA 91356 - 818-758-2720
WWW.HYPNOSIS.EDU

Eighteen months after the student's Advanced Course start date the enrollment contract automatically expires and there is no refund. If you enrolled in a tuition payment plan you will be responsible to pay the full amount of tuition plus payment plan fees, less the amount of any refund due. At the time of your cancellation, the school will calculate whether you owe the school money or the school owes you a refund based on the number of lessons completed at the time of your cancellation using the same formula described above. If it is determined that you have a tuition balance due based on the number of lessons completed, then the school will continue to collect payments via your payment plan until they have collected the balance/amount of the tuition you still owe. You will be notified of this balance due within 30 days of your cancellation. If you enrolled in a plan that also includes the delivery course materials consisting of 55 DVDs and have received them, the cost of the DVDs will be added to your student balance after the withdrawal calculation is determined. To be eligible for the refund of any of the DVD course materials you must have completed less than 60% of the total lessons/quizzes, and return only the DVD materials for lessons that you have not completed the quiz, in resale condition within 30 days of the notice of cancellation. The institution shall make a refund within 45 days after the student's return of the DVD materials.

Students that pay in full for their course will receive immediate access to all of their streaming video course materials and pdf course workbooks. After the transmission of these course materials the institution shall remain obligated to provide the other educational services it agreed to provide, such as responses to student inquiries, student and faculty interaction, and evaluation and comment on lessons submitted by the student for as long as the student remains enrolled.

Student's Initials: _____ Date: _____

Initial only after you have had sufficient time to read and understand the information.